

CONTRACT

- **Addendums**
- **Counter Offers**
- **Seller Concessions \$** _____
- **Final Sale Price \$** _____
- **Multiple Offers** **Yes** **No**
- **Over List Price Summary:**



SUBJECT

- **Listing Page**
- **Upgrades**
- **Recent Improvements**
- **Prior Sketch**
- **Plans/Specs**
- **Permits for Improvements (additions, modifications, etc.)**
- **Discrepancies in Public Record**



PROPERTY

- **Plat**
- **Survey**
- **Neighborhood Stats**
- **School District Data**
- **Demographics**
- **Key Points of Interest**



COMPARABLES

- **Comparable Listing Pages**
- **Positives & Negatives of the Properties**
- **COE Verification**
- **Market Data (Market data can include employment & economic influences as well as supply & demand, increasing/ decreasing property values and builder production)**
- **Discuss Low Sales**



SOMETHING TO SHARE

