CONTRACT

- Addendums
- Counter Offers
- Seller Concessions $___________________
- Final Sale Price $ __________________
- Multiple Offers  Yes  No
- Over List Price Summary:
  ____________________________________
  ____________________________________
  ____________________________________
  ____________________________________
SUBJECT

• Listing Page
• Upgrades
• Recent Improvements
• Prior Sketch
• Plans/Specs
• Permits for Improvements (additions, modifications, etc.)
• Discrepancies in Public Record
PROPERTY

- Plat
- Survey
- Neighborhood Stats
- School District Data
- Demographics
- Key Points of Interest
COMPARABLES

- Comparable Listing Pages
- Positives & Negatives of the Properties
- COE Verification
- Market Data (Market data can include employment & economic influences as well as supply & demand, increasing/decreasing property values and builder production)
- Discuss Low Sales
SOMETHING TO SHARE